



Nezam Accounting & Management Consultants

Company Profile

United Arab Emirates

Faisal 2 Building, Office No. 203,
2nd floor, King Faisal Street, Sharjah

Tel: +971 6 556 3538

Fax: +971 6 554 2547

www.namc.co.ae

Contact Partner:

Mohammad Askar askar@namc.co.ae

Yakoub Al Salamat yakoub@namc.co.ae

BRINGING EXCELLENCE INTO BUSINESS

Who we are?

NAMC established in 1992 and has rapidly expanded to a team of qualified professional accountants, auditors and administrators, and serving organizations across UAE.

Nezam Accounting & Management Consultants (NAMC) is distinguished as one of the leading Accounting and Auditing offices in UAE, providing financial and consultancy services to meet the growing needs of the business community across a range of industry sectors.

NAMC can serve to businesses in various industries, and the accumulative experiences for our professional team in the company will make a surplus add value to our customers.



Why NAMC?

Knowledge and presence on the market

- Detailed knowledge of Middle East Market
- High level of expertise within the field of offered services

Individual approach to every client

- Acting in favor of each client's preferences
- Quick reaction to the individual requests of a client

Integrated services and solutions

- Broad range of professional advisory service
- Combined team of experience professionals

FOCUSING ON OUR CLIENTS

Our mission is to keep quality of our skills and services on high level that will deliver real and relevant value to your business. Our true value lies on our expertise that will save you time and money or enlarge your brand reputation, and provide you with the possibility to be competitive on your market. Our experience shows that if our clients are satisfied, our own success will follow.

We have an uncompromising determination to achieve excellence in everything we undertake. Though we may be involved in a wide variety and heavy volume of activity, we would, if it came to a choice, rather be best than biggest.

Our clients and partners can always trust us to conduct business with honesty and integrity. We value growth and encourage progress what leads us to excellence and great achievements.

We do execution

We hold ourselves accountable to the standards of superior performance.

Commitment to Client Experience Excellence

We are dedicated to providing exceptional services.



We Care

- We care deeply about the results of our efforts and we hold ourselves personally accountable to our clients and to one another for delivering on our commitments.
- We care for one another, our clients, our firm, and our communities.
- Trust, integrity, and mutual respect characterize our relationships.
- We all aspire to make a difference and to create significant value resulting from our efforts.
- We “do the right thing” and maintain high ethical standards.

OUR TEAM

IS OUR STRENGTH

Our people are fundamental to our business and success. Our expert teams of professional Accountants, Auditors & Consultants are the key to a first-class client service.

Our Professional Team

- Multilingual professionals speaking Arabic & English.
- Industry specific expertise.
- Continuing education and international "know-how".
- Relevant experience from the field.
- Ready to go above and beyond the call of duty.
- Diverse group of talented people with strong commitment to each other, to our clients and to the quality of the work.



Lutfi Al Salamat
Founder & CEO

Lutfi is the founder of NAMC. He has more than 30 years' experience in auditing, accounting, internal control and business plans. Lutfi is a Certified Public Accountant (CPA) and a member for the board of director of Syrian Association for Certified Accountants. He made big contributions to the Arab Association for Certified Accountants throughout his career and he is considered as one of the leaders in the industry in MENA.



Yakoub Al Salamat
Managing Partner

Yakoub has 19 years of experience in accounting and auditing, helping large companies in UAE. Yakoub is a Certified UAE Tax Agent and Certified Public Accountant (CPA) and he specializes in accounting, auditing, Tax, internal control and management consulting. He has held several director positions within Syria and UAE.



Mohammed Askar
Managing Partner

Mohammed has 18 years of experience in international business, helping Multinational Companies establishment & growth in MENA. Mohammed is a Certified UAE Tax Agent & has MBA degree, specializes in Tax, banking, auditing, brokerage and financial firms. He has held several director positions within Syria, Turkey, Egypt and UAE.



Awais Kazmi
Financial & Business Advisory

Awais has 10 years of experience in Pakistan & UAE. Awais is qualified from The Chartered Institute of Management Accountants (CIMA-UK) and he specializes in accounting, auditing, business feasibility study and advisory services.

CREATING INNOVATIVE APPROACH

NAMC's greatest strength is our ability to understand the strategic needs of our clients combined with the business experience of the professionals we bring to create customized solutions and meet those client needs.

Our team is committed to delivering value to companies across Middle East. We share a commitment to delivering technical excellence and the highest quality of service.

Our principles

Continuous learning

Specialty innovation

Adaptability

Commitment to excellence

Consistently high-quality
Service



We Invest

- Investing in our people and building our resources to extend the value we bring to clients characterizes our culture.
- Embracing change and fostering continuous learning and thought leadership are important ways we invest.
- Innovation and diversity increase our capacity for high quality and excellence.
- Our energy, resources, and resourcefulness are the valuable assets we contribute.
- Our willingness to take risks and our desire for self-improvement, personal growth, and financial prosperity underpin our will to maximize client success and advance the firm.

SERVICES OVERVIEW

NAMC offer a comprehensive portfolio of services that can be easily tailored according to your business and needs.

Structured around years of experience and industry best practices, each service is customized to achieve our client's goals.

Our experts will develop the best solutions for you in the following areas:

- Accounting
- Audit
- UAE VAT
- Consultancy & Advisory

ACCOUNTING

We provide a full range of professional accounting services to meet each business specific needs, and we can tailor our set of services to suit the individual requirements of each client.

AUDIT

Audit services provide your company the means to comply with statutory, group or management requirements, and give you critical information for making well-informed decisions about your business.

VAT

UAE implemented Excise Tax and Opened registration for VAT on October 1st, 2017. The new VAT Law will be enforced from January 1st, 2018.

Is your business VAT ready? We can offer you the necessary coaching and help you make your VAT Implementation process easy.

CONSULTANCY & ADVISORY

Our success is built on the experienced objectivity of our global professionals that possess the requisite credentials and experience to defend our financial advice and opinions, understand our client's goals, anticipate evolving market trends and deliver excellence to advance each client's financial and strategic goals.

"You have to have your heart in your business, and your business in your heart."

Mohammad Askar
Managing Partner
NAMC

ACCOUNTING SERVICES

From handling the day-to-day business to considering or planning a large transaction, accurate and consistent financial accounting and compliance are essential for any business. NAMC provides accounting services and our professionals to supplement your in-house accounting resources.

NAMC can help you: review business operations, industry trends and VAT developments; identify planning opportunities to help you improve your business; and provide assistance in managing all your day-to-day accounting needs.

Our services include:

- Bookkeeping Services
- Preparation of Statutory Financial Statements
- Payroll Services
- VAT Compliance
- Reporting Services
- Controlling Services
- Administrative and other services

“In business it is important to keep it simple.”

Yakoub Al Salamat
Managing Partner
Accounting and Advisory Services
NAMC

Do you get all you need on one place?

Effective accounting can help you avoid penalties and late fees, save hours hassle and with the help of streamlined financial reports, you can manage and grow your business.

Accounting is an extremely important process in any enterprise and is integral to financial data management systems. Our mission is to provide services that deliver value that is important to your business, and to do it in a way that will save you time and money in the long term.



AUDIT SERVICES

Audit services are essential to establish credibility and build reputation-critically important assets in a modern global economy. Companies that successfully address audit issues improve the quality of their financial reporting and stand to gain credibility internationally with leading sources of capital.

Given the importance of audit services, many business owners & senior executives look to NAMC for efficient procedures, the value of their work, and personal service. Your organization stands to gain in multiple areas - reputation, insight, service, and cost - by finding experienced auditors who truly value your business.

We can support you with:

- Financial Statutory Audit
- Internal Audit
- Corporate Governance & Compliance
- IFRS Reporting
- Fraud Investigation & Forensic Audit
- Regulatory Compliance
- Accounting Advisory
- Financial Statements Review
- Audit of Special Purpose Financial Statements
- Agreed Upon Procedures
- NGO Projects Audit

"Deeds not words."

Audit & Advisory Partner
NAMC

Is your audit provider delivering the audit value you deserve?

The aim of both legally required as well as the voluntary audit is the submission of audit opinion whether the financial statements comply with legal requirements and to provide as accurately as possible indication of quality of presentation of assets, liabilities, revenues and expenses.

Our audits are carried out in accordance with a risk-oriented audit approach, which is based on national and international rules and principles of proper auditing. Our audit services help improve visibility into your compliance programs, identify potential issues and track progress to resolution.



UAE VAT SERVICES

UAE implemented Excise Tax and Opened registration for VAT on October 1st, 2017. The new VAT Law will be enforced from January 1st, 2018.

NAMC develop the best VAT solutions for clients and provide sound advice regarding all tax related issues. We take the time to meet with our clients to review their situation, answer questions and make recommendations.

At NAMC, we help clients understand the implications of VAT before they make business decisions, so they do not pay more than they are legally obligated. This makes tax compliance, consulting, and structuring a crucial element in your strategy, directly impacting your cash flow.

Delivering high quality VAT services require an in-depth understanding of the law as well as the ability to precisely evaluate the client's situation and needs. Our experts recognize and take oncoming alterations of the legislation and the tax options into account well in advance, to benefit the client.

We can support you with:

- Tax Agency Services
- Tax Due Diligence
- VAT Registration & Initiation
- VAT Structuring
- Monthly VAT filing



“The art of good performance comes from understanding of the client’s needs.”

VAT Manger
NAMC

Is your business VAT ready?

NAMC develop the best UAE VAT solutions for clients and provide sound advice regarding all tax related issues. We take the time to meet with our clients to review their situation, answer questions and make recommendations.

After the introduction of VAT Law in UAE, it is crucial to have a competent partner that would optimize your business in tax matters and support you in the adherence to new laws. Our experts, with their interdisciplinary knowledge of tax, business and markets, will help address tax issues, to achieve a targeted management of your tax risks.





CONSULTANCY & ADVISORY SERVICES

Business Plan & Feasibility Study

A business plan is the key to long-term success for new and established businesses. Market research shows that creating and using a business plan helps organizations of all sizes start and sustain successful businesses and achieve significant growth despite economic volatility.

NAMC professionals help clients in preparing business plan for their new business idea that can be used by them as a guideline while they start the new venture. Our professional created business plans are also approved to be submitted to a prospective investor, UAE funds, government agencies and Free Zone Authorities.

Fraud Risk Examination

If our client suspect fraud or another wrongdoing within the company, swift and discrete action is necessary. Our team of investigative specialists bring a deep wealth of experience. We gather the evidence you need to answer your toughest questions by combining accounting and investigative expertise. Working with you one-on-one, we respond quickly and confidentially to resolve your most sensitive issues.

Our team of accounting, investigative and IT professionals can find accounting evidence you never even knew existed. By combining technical knowledge and investigative insight, we can recover vital information that is pivotal to your case.

“With expertise to success.”

Advisory Manager
NAMC

Are you making the best decision for your company's future?

Our professionals' ability to effectively evaluate regulations, risks, & compliance, capital and liquidity issues quickly allows us to develop effective, practical solutions in a timely and successful manner.

The Advisory Services team at NAMC has significant experience in working on behalf of clients in all industries when they are faced with a problematic claim.



Our Valued Partners





For more information
Please contact:

United Arab Emirates
Office No. 203,
Faisal 2 Building,
King Faisal Street,
Sharjah

Tel: +971 6 556 3538
Fax: +971 6 554 2547

Contact Partner:

Yakoub Al Salamat
Managing Partner
yakoub@namc.co.ae

Mohammad Askar
Managing Partner
askar@namc.co.ae